

Job details

Job 1 of 1

Job Title	Regional Sales Director – Arizona
Location (Country - State)	United States – Arizona
City or Sales Region	Arizona (Phoenix-Tuscon)
Business Function	Sales
Shift	1 st
Education and/or Special Training	EDUCATION: <ul style="list-style-type: none">• BS/BA in relevant field preferred or equivalent experience
Job Description	JOB DESCRIPTION:

The Sales Representative will be primarily responsible for becoming the Area Sales Manager by meeting and exceeding sales objectives for the territory. This will be accomplished by representing US Sleep Diagnostics as a leader in our industry and the marketplace by working with the sophisticated audience comprised of healthcare professionals, including Physicians, DME and Manufacturing providers.

Overview: Primary Responsibility:
Responsible for promoting US Sleep Diagnostics as a leader in portable diagnostic services throughout the assigned territory to medical professionals. Managing DME and Manufacturer strategic Channels with a Direct Sales Manager approach where direct communication is vitally important.

Qualifications: Minimum Requirements:
Excellent knowledge of healthcare, preferably either in sleep, cardiology or dentistry required. Excellent relationships building skills required. Bachelors degree required. Computer proficiency required. Three years sales experience; Outside Sales, primary care/distributor background highly preferred.